
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

**CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): February 13, 2014

VANDA PHARMACEUTICALS INC.
(Exact name of Registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation)

001-34186
(Commission
File No.)

03-0491827
(IRS Employer
Identification No.)

**2200 Pennsylvania Avenue NW
Suite 300E
Washington, DC 20037**
(Address of principal executive offices and zip code)

Registrant's telephone number, including area code: (202) 734-3400

Not Applicable
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02. Results of Operations and Financial Condition.

On February 13, 2014, Vanda Pharmaceuticals Inc. (the “Company” or “Vanda”) issued a press release and is holding a conference call regarding its results of operations and financial condition for the quarter and year ended December 31, 2013. The press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated by reference herein.

Various statements to be made during the conference call are “forward-looking statements” under the securities laws. Words such as, but not limited to, “believe,” “expect,” “anticipate,” “estimate,” “intend,” “plan,” “project,” “target,” “goal,” “likely,” “will,” “would,” and “could,” or the negative of these terms and similar expressions or words, identify forward-looking statements. Forward-looking statements are based upon current expectations that involve risks, changes in circumstances, assumptions and uncertainties.

Important factors that could cause actual results to differ materially from those reflected in the Company’s forward-looking statements include, among others: Vanda’s ability to successfully commercialize HETLIOZ™ (tasimelteon) for the treatment of Non-24-Hour Sleep-Wake Disorder (“Non-24”) in the U.S.; uncertainty as to market awareness of Non-24 and the market acceptance of HETLIOZ™; Vanda’s ability to successfully complete or achieve its 2014 commercial initiatives; Vanda’s dependence on third-party manufacturers to manufacture HETLIOZ™ in sufficient quantities and quality; Vanda’s failure to develop or obtain sales, marketing and distribution resources and expertise or to otherwise manage its growth; Vanda’s ability to obtain the capital necessary to fund its research and development or commercial activities; Vanda’s loss of rights to develop and commercialize its products under its license and sublicense agreements; the failure to obtain, or any delay in obtaining, regulatory approval for Vanda’s products, particularly HETLIOZ™ outside the U.S., or to comply with ongoing regulatory requirements; the extent and effectiveness of the development, sales and marketing and distribution support Fanapt® receives; Vanda’s inability to successfully commercialize Fanapt® outside of the U.S. and Canada; delays in the completion of Vanda’s or its partners’ clinical trials; a failure of Vanda’s products to be demonstrably safe and effective; Vanda’s expectations regarding trends with respect to its revenues, costs, expenses and liabilities; Vanda’s failure to identify or obtain rights to new products; a loss of any of Vanda’s key scientists or management personnel; limitations on Vanda’s ability to utilize some or all of its prior net operating losses and orphan drug and research and development credits; the costs and effects of potential litigation; losses incurred from product liability claims made against Vanda and other factors that are described in the “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” sections of Vanda’s annual report on Form 10-K for the fiscal year ended December 31, 2012 which is on file with the SEC and available on the SEC’s website at www.sec.gov and sections of Vanda’s annual report on Form 10-K for the year ended December 31, 2013 to be filed with the SEC. In addition to the risks described above and in Vanda’s annual report on Form 10-K and quarterly reports on Form 10-Q, current reports on Form 8-K and other filings with the SEC, other unknown or unpredictable factors also could affect Vanda’s results. There can be no assurance that the actual results or developments anticipated by Vanda will be realized or, even if substantially realized, that they will have the expected consequences to, or effects on, Vanda. Therefore, no assurance can be given that the outcomes stated in such forward-looking statements and estimates will be achieved.

All written and verbal forward-looking statements attributable to Vanda or any person acting on its behalf are expressly qualified in their entirety by the cautionary statements contained or referred to herein. Vanda cautions investors not to rely too heavily on the forward-looking statements Vanda makes or that are made on its behalf. The information conveyed on the conference call will be provided only as of the date of the call, and Vanda undertakes no obligation, and specifically declines any obligation, to update or revise publicly any forward-looking statements made during the call after the date thereof, whether as a result of new information, future events or otherwise.

The information in Item 2.02 of this Current Report on Form 8-K and the Exhibit attached hereto shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”) or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such a filing.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

<u>Exhibit No.</u>	<u>Description</u>
99.1	Press release of Vanda Pharmaceuticals Inc. dated February 13, 2014.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

VANDA PHARMACEUTICALS INC.

By: /s/ James P. Kelly

Name: James P. Kelly

Title: Senior Vice President, Chief Financial
Officer, Secretary, and Treasurer

Dated: February 13, 2014



Vanda Pharmaceuticals Reports Fourth Quarter 2013 and Full Year 2013 Results

WASHINGTON – February 13, 2014 – Vanda Pharmaceuticals Inc. (Vanda) (NASDAQ: VNDA), a biopharmaceutical company focused on the development and commercialization of products for the treatment of central nervous system disorders, today announced financial and operational results for the fourth quarter and full year ended December 31, 2013.

“The recent FDA approval of HETLIOZ™ marks an important advancement in the treatment of Non-24,” said Mihael H. Polymeropoulos, M.D., Vanda’s President and Chief Executive Officer. “We are excited by the opportunity to help Non-24 patients and are committed to providing much needed support and facilitating access to this new therapeutic option.”

Key Highlights:

- *On January 31, 2014, Vanda announced that the U.S. Food and Drug Administration (FDA) approved HETLIOZ™ (tasimelteon) 20mg capsules for the treatment of Non-24-Hour Sleep-Wake Disorder (Non-24). Non-24 affects the majority of totally blind individuals and it is estimated that approximately 80,000 Americans have the disorder.*
- *HETLIOZ™ is the first and only FDA approved medication for Non-24. Vanda expects HETLIOZ™ to be available to patients in the second quarter of 2014.*
- *Vanda is preparing to file a Marketing Authorization Application (MAA) for tasimelteon for the treatment of Non-24 with the European Medicines Agency (EMA) during 2014.*

FULL YEAR 2013 REPORTED RESULTS

Total revenues for the full year 2013 were \$33.9 million, compared to \$32.7 million for 2012. Full year 2013 revenues included \$7.1 million in Fanapt® royalties received from Novartis as compared to royalties of \$5.9 million for the prior year. Both 2013 and 2012 revenues include \$26.8 million recognized from the \$200.0 million upfront payment previously received from Novartis for Fanapt® U.S. and Canadian rights.

Total operating expenses for 2013 were \$54.3 million, compared to \$61.0 million for 2012. Full year 2013 research and development expenses of \$28.2 million included \$3.5 million in milestone payments associated with the FDA acceptance of the HETLIOZ™ New Drug Application. The primary driver of the lower research and development expenses in 2013 as compared to \$45.4 million in 2012 was the completion of the HETLIOZ™ Non-24 and Major Depressive Disorder efficacy studies. General and administrative expenses of \$24.6 million for 2013 were \$10.7 million higher than for 2012 and reflect the increased commercial activity in preparation for the launch of HETLIOZ™ in the United States.

Vanda recorded a net loss of \$20.3 million for 2013, compared to a net loss of \$27.7 million for 2012. Diluted net loss per share for 2013 was \$0.67, compared to a diluted net loss per share of \$0.98 for 2012.

Cash, cash equivalents and marketable securities (Cash) were \$130.4 million as of December 31, 2013.

FOURTH QUARTER 2013 REPORTED RESULTS

Total revenues for the fourth quarter of 2013 were \$8.8 million, compared to \$7.9 million for the fourth quarter of 2012. Fourth quarter 2013 revenues included \$2.0 million in Fanapt® royalties received from Novartis as compared to royalties of \$1.2 million for the fourth quarter of 2012.

Total operating expenses for the fourth quarter of 2013 were \$16.5 million, compared to \$14.3 million for the fourth quarter of 2012. Vanda recorded a net loss of \$7.6 million for the fourth quarter of 2013, compared to a net loss of \$6.4 million for the fourth quarter of 2012. Diluted net loss per share for the fourth quarter of 2013 and 2012 was \$0.23 per share.

Full Year December 31, 2013 Key Financial Figures¹

	Twelve Months Ended		Change (\$)	Change (%)
	December 31 2013	December 31 2012		
<i>(\$ in thousands, except per share amounts)</i>				
Total revenues	\$ 33,879	\$ 32,727	\$ 1,152	4%
Research & development expenses	28,190	45,446	(17,256)	(38%)
General & administrative expenses	24,594	13,882	10,712	77%
Non-cash stock-based compensation ²	4,604	4,094	510	12%
Net loss	(20,255)	(27,664)	7,409	27%
Diluted net loss per share	\$ (0.67)	\$ (0.98)	\$ 0.31	32%

Fourth Quarter 2013 Key Financial Figures¹

	Three Months Ended		Change (\$)	Change (%)
	December 31 2013	September 30 2013		
<i>(\$ in thousands, except per share amounts)</i>				
Total revenues	\$ 8,783	\$ 8,709	\$ 74	1%
Research & development expenses	6,222	8,026	(1,804)	(22%)
General & administrative expenses	9,851	5,711	4,140	72%
Non-cash stock-based compensation ²	1,283	1,539	(256)	(17%)
Net loss	(7,623)	(5,380)	(2,243)	(42%)
Diluted net loss per share	\$ (0.23)	\$ (0.17)	\$ (0.06)	(35%)

Select Cash Flow Data¹

	Twelve Months Ended	
	December 31 2013	December 31 2012
<i>(\$ in thousands)</i>		
Net cash provided by (used in)		
Operating activities	\$ (39,592)	\$ (44,917)
Investing activities	(34,275)	45,754
Financing activities	49,859	12

Select Balance Sheet Data¹

<i>(\$ in thousands)</i>	December 31 2013	September 30 2013	December 31 2012
Total cash and marketable securities	\$ 130,350	\$ 142,172	\$ 120,403

(1) Unaudited

(2) Non-cash stock-based compensation is allocated to both Research & development and General & administrative expenses

OPERATIONAL HIGHLIGHTS

On January 31, 2014, Vanda announced that the FDA approved HETLIOZ™ (tasimelteon) 20mg capsules for the treatment of Non-24. HETLIOZ™ is the first FDA approved medication for Non-24. Non-24 was first described more than 60 years ago, and is a chronic, circadian rhythm disorder resulting from the misalignment of the endogenous master body clock to the 24-hour day, disrupting the sleep-wake cycle. Non-24 affects the majority of totally blind individuals and it is estimated that approximately 80,000 Americans have the disorder.

Vanda recorded full year 2013 revenue of \$33.9 million including Fanapt® royalties of \$7.1 million and \$26.8 million in licensing revenue related to the amortization of the upfront payment received from Novartis for U.S. and Canadian commercial rights to Fanapt®. Fanapt® prescriptions, as reported by IMS, were approximately 43,400 for the fourth quarter of 2013. This represents a 1% decrease versus third quarter 2013 prescriptions and a 14% increase over fourth quarter 2012 Fanapt® prescriptions.

KEY 2014 CORPORATE ACTIVITIES

During fiscal 2014, Vanda expects to focus on the following corporate initiatives:

- Commercial launch of HETLIOZ™ in the U.S., which is currently expected in the second quarter of 2014
- File a MAA for tasimelteon for the treatment of Non-24 in the European Union

Full HETLIOZ™ Prescribing Information can be found at: www.hetlioz.com

CONFERENCE CALL

Vanda has scheduled a conference call for today, Thursday, February 13, 2014, at 10:00 AM ET. During the call, Vanda's management will discuss the fourth quarter and full year 2013 financial results and other corporate activities. Investors can call 1-888-895-5271 (domestic) and 1-847-619-6547 (international) and use passcode 36518617. A replay of the call will be available beginning Thursday, February 13, 2014 at 12:30 PM ET and will be accessible until Thursday, February 20, 2014, at 11:59 PM ET. The replay call-in number is 1-888-843-7419 for domestic callers and 1-630-652-3042 for international callers. The access number is 36518617.

The conference call will be broadcast simultaneously on Vanda's website, www.vandapharma.com. Investors should click on the Investor Relations tab and are advised to go to the website at least 15 minutes early to register, download, and install any necessary software or presentations. The call will also be archived on Vanda's website for a period of 30 days.

ABOUT VANDA PHARMACEUTICALS INC.:

Vanda Pharmaceuticals Inc. is a biopharmaceutical company focused on the development and commercialization of products for the treatment of central nervous system disorders. For more on Vanda, please visit www.vandapharma.com.

CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

Various statements in this release are “forward-looking statements” under the securities laws. Words such as, but not limited to, “believe,” “expect,” “anticipate,” “estimate,” “intend,” “plan,” “project,” “target,” “goal,” “likely,” “will,” “would,” and “could,” or the negative of these terms and similar expressions or words, identify forward-looking statements. Forward-looking statements are based upon current expectations that involve risks, changes in circumstances, assumptions and uncertainties. Important factors that could cause actual results to differ materially from those reflected in the company’s forward-looking statements include, among others: Vanda’s ability to successfully commercialize HETLIOZ™ for the treatment of Non-24-Hour Sleep-Wake Disorder in the U.S., the regulatory status of tasimelteon in Europe, Vanda’s ability to successfully complete or achieve its 2014 commercial initiatives and other factors that are described in the “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” sections of Vanda’s annual report on Form 10-K for the fiscal year ended December 31, 2012 which is on file with the SEC and available on the SEC’s website at www.sec.gov and Vanda’s annual report on Form 10-K for the year ended December 31, 2013 to be filed with the SEC. In addition to the risks described above and in Vanda’s annual report on Form 10-K and quarterly reports on Form 10-Q, current reports on Form 8-K and other filings with the SEC, other unknown or unpredictable factors also could affect Vanda’s results. There can be no assurance that the actual results or developments anticipated by Vanda will be realized or, even if substantially realized, that they will have the expected consequences to, or effects on, Vanda. Therefore, no assurance can be given that the outcomes stated in such forward-looking statements and estimates will be achieved.

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VANDA PHARMACEUTICALS INC.
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

	Three Months Ended		Twelve Months Ended	
	December 31 2013	December 31 2012	December 31 2013	December 31 2012
<i>(\$ in thousands, except per share amounts)</i>				
Revenues:				
Licensing agreement	\$ 6,752	\$ 6,752	\$ 26,789	\$ 26,789
Royalty revenue	2,031	1,168	7,090	5,938
Total revenues	<u>8,783</u>	<u>7,920</u>	<u>33,879</u>	<u>32,727</u>
Operating expenses:				
Cost of sales	—	129	—	129
Research and development	6,222	10,617	28,190	45,446
General and administrative	9,851	3,225	24,594	13,882
Intangible asset amortization	377	377	1,495	1,495
Total operating expenses	<u>16,450</u>	<u>14,348</u>	<u>54,279</u>	<u>60,952</u>
Loss from operations	(7,667)	(6,428)	(20,400)	(28,225)
Other income	44	59	145	561
Loss before tax benefit	(7,623)	(6,369)	(20,255)	(27,664)
Tax benefit	—	—	—	—
Net loss	<u>\$ (7,623)</u>	<u>\$ (6,369)</u>	<u>\$ (20,255)</u>	<u>\$ (27,664)</u>
Net loss per share:				
Basic	<u>\$ (0.23)</u>	<u>\$ (0.23)</u>	<u>\$ (0.67)</u>	<u>\$ (0.98)</u>
Diluted	<u>\$ (0.23)</u>	<u>\$ (0.23)</u>	<u>\$ (0.67)</u>	<u>\$ (0.98)</u>
Shares used in calculations of net loss per share:				
Basic	<u>33,283,705</u>	<u>28,233,409</u>	<u>30,351,353</u>	<u>28,228,409</u>
Diluted	<u>33,283,705</u>	<u>28,233,409</u>	<u>30,351,353</u>	<u>28,228,409</u>

VANDA PHARMACEUTICALS INC.
CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

(\$ in thousands)

	December 31, 2013	December 31, 2012
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 64,764	\$ 88,772
Marketable securities	65,586	31,631
Accounts receivable	2,031	1,168
Prepaid expenses and other current assets	2,703	3,967
Restricted cash, current	530	430
Total current assets	135,614	125,968
Property and equipment, net	2,198	2,348
Intangible asset, net	5,037	6,532
Restricted cash, non-current	500	600
Total assets	<u>\$ 143,349</u>	<u>\$ 135,448</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$ 661	\$ 287
Accrued liabilities	5,180	5,187
Deferred rent, current	221	—
Deferred revenues, current	26,789	26,789
Total current liabilities	32,851	32,263
Deferred rent, non-current	2,888	3,005
Deferred revenues, non-current	63,486	90,275
Total liabilities	99,225	125,543
Stockholders' equity:		
Common stock	33	28
Additional paid-in capital	355,432	300,974
Accumulated other comprehensive income	21	10
Accumulated deficit	(311,362)	(291,107)
Total stockholders' equity	44,124	9,905
Total liabilities and stockholders' equity	<u>\$ 143,349</u>	<u>\$ 135,448</u>

INVESTOR CONTACT:

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