# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

# CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 14, 2008

## VANDA PHARMACEUTICALS INC.

(Exact name of Registrant as specified in its charter)

#### Delaware

(State or other jurisdiction of incorporation)

000-51863 03-0491827

(Commission File No.)

(IRS Employer Identification No.)

9605 Medical Center Drive Suite 300 Rockville, Maryland 20850

(Address of principal executive offices and zip code)

Registrant's telephone number, including area code: (240) 599-4500

#### **Not Applicable**

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. **Results of Operations and Financial Condition.**

On February 14, 2008, Vanda Pharmaceuticals Inc. issued a press release relating to its results of operations and financial condition for the fourth quarter and full year ended December 31, 2007. The full text of this press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information in Item 2.02 of this Form 8-K and the Exhibit attached hereto shall not be deemed "filed" for purposes of Section 18 of the

Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such a filing.						
Item 9.01.	Financial Statements and Exhibits.					
(d) Exhibits						
Exhibit No.	Description					
99.1	Press release of Vanda Pharmaceuticals Inc. dated February 14, 2008.					

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

VANDA PHARMACEUTICALS INC.

By: /s/ STEVEN A. SHALLCROSS

Name: Steven A. Shallcross

Title: Senior Vice President, Chief Financial Officer and Treasurer

Dated: February 14, 2008



#### **For Immediate Release**

**Company Contact:** Steven A. Shallcross

Senior Vice President & CFO Vanda Pharmaceuticals Inc.. (240) 599-4500 sshallcross@vandapharma.com

### Vanda Pharmaceuticals Reports Fourth Quarter and Full Year 2007 Results

Expects Fiapta<sup>TM</sup> (Iloperidone) PDUFA Action July 27, 2008 Completes Enrollment for VEC-162 Phase III Chronic Insomnia Study

**ROCKVILLE, MD.** - February 14, 2008 - Vanda Pharmaceuticals Inc. (NASDAQ: <u>VNDA</u>), a biopharmaceutical company focused on the development and commercialization of clinical-stage product candidates for central nervous system disorders, today announced financial and operational results for the fourth quarter and fiscal year ended December 31, 2007.

Vanda reported research and development (R&D) expenses in the fourth quarter of 2007 of \$12.6 million, compared to third quarter of 2007 R&D expenses of \$13.9 million and fourth quarter of 2006 R&D expenses of \$7.9 million. The decrease in R&D expenses between the third and fourth quarters is primarily attributable to costs associated with the ongoing Phase III VEC-162 chronic insomnia clinical trial being offset by a non-recurring third quarter milestone charge of \$5.0 million for the Fiapta<sup>TM</sup> New Drug Application (NDA) submission in September 2007. The increase in R&D expenses in the fourth quarter of 2007 relative to the fourth quarter of 2006 is primarily attributable to the same VEC-162 Phase III chronic insomnia clinical trial that was initiated in late 2007. For the full year of 2007, total R&D expenses were \$47.2 million compared to \$52.1 million during 2006. Total expenses for the fourth quarter of 2007 were \$22.0 million, compared to \$23.5 million in the third quarter of 2007 and \$12.4 million in the fourth quarter of 2006. For the full year of 2007, total expenses were \$80.0 million, compared to \$65.7 million in 2006.

Net loss was \$20.7 million for the fourth quarter of 2007, compared to \$21.9 million in the third quarter of 2007 and \$11.9 million in the fourth quarter of 2006. Net loss per common share for the fourth quarter of 2007 was \$0.78, compared to \$0.82 in the third quarter of 2007, and \$0.54 in the fourth quarter of 2006.

As of December 31, 2007, Vanda's cash, cash equivalents, and marketable securities totaled approximately \$93.2 million. As of December 31, 2007, the company had a total of approximately 26.6 million shares of common stock outstanding.

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"I am extremely pleased with the successful submission and acceptance of the Fiapta<sup>TM</sup> NDA filing in 2007. This important achievement would not have been possible without the commitment and dedication of the Vanda team," stated Mihael Polymeropoulos, M.D., President and CEO of Vanda. "I am looking forward to an exciting 2008 during which we expect the results from our VEC-162 Phase III chronic insomnia clinical trial and the PDUFA action for Fiapta<sup>TM</sup>."

#### **OPERATIONAL HIGHLIGHTS**

#### <u>Iloperidone</u>

On September 27, 2007 Vanda announced that it had submitted an NDA to the U.S. Food and Drug Administration (FDA) for Fiapta<sup>TM</sup>, its investigational atypical antipsychotic for the treatment of schizophrenia. On November 27, 2007 the company announced that the FDA had accepted and filed the NDA. Under the Prescription Drug User Fee Act (PDUFA) of 1992, Vanda expects a PDUFA action on or about July 27, 2008.

#### VEC-162

Vanda has completed enrollment for its VEC-162 Phase III chronic insomnia clinical trial. Vanda expects to report top-line results in June 2008. Vanda enrolled 324 patients in the trial, which is a randomized, double-blind, placebo-controlled 35-day study, measuring sleep onset and maintenance, as well as next-day performance.

#### **FINANCIAL DETAILS**

Operating Expenses. Fourth quarter 2007 R&D expenses, primarily consisting of salaries and related costs of R&D personnel, stock-based compensation, and the costs of consultants, materials and supplies associated with the company's clinical trials and research initiatives, were \$12.6 million, down from \$13.9 million in the previous quarter and up from \$7.9 million in the fourth quarter of 2006. The decrease in R&D expenses between the third and fourth quarters of 2007 is primarily attributable to an increase in VEC-162 Phase III chronic insomnia clinical trial costs being offset by a non-recurring third quarter milestone charge of \$5.0 million for the Fiapta<sup>TM</sup> NDA submission in September 2007. The increase in R&D expenses in the fourth quarter of 2007 relative to the fourth quarter of 2006 is primarily attributable to the same VEC-162 Phase III chronic insomnia clinical trial that was initiated in late 2007. For the full year of 2007, total R&D expenses were \$47.2 million, down from \$52.1 million in the full year of 2006. Lower R&D expenses in 2007 resulted from the substantial completion of the Fiapta<sup>TM</sup> Phase III clinical program in 2006.

General and administrative (G&A) expenses totaled \$9.5 million in the fourth quarter of 2007, down slightly from \$9.6 million in the third quarter of 2007, and up from \$4.5 million in the fourth quarter of 2006. The increase in G&A expenses in the fourth quarter of 2007 relative to the fourth quarter of 2006 is primarily due to increased Fiapta<sup>TM</sup> pre-launch commercial activities, stock-based compensation charges, salaries and related costs of non-R&D personnel, insurance and facility expenses. For the full year of 2007, total G&A expenses were \$32.8 million, up from \$13.6 million in the prior year. The increase in G&A expenses is primarily due to increased salaries, benefits and stock-based compensation expense, increased business and commercial development expenses, and higher insurance, legal and professional fees associated with being a public company.

Employee stock-based compensation expense recorded in the fourth quarter of 2007 was \$5.2 million. Of the total \$5.2 million of non-cash charges, \$1.0 million was recorded in R&D expenses and \$4.2 million was recorded in G&A expenses. In the third quarter of 2007 and the fourth quarter of 2006, total stock-based compensation was \$5.2 million and \$1.6 million, respectively. For the full year of 2007, total stock-based compensation was \$19.5 million, up from \$6.1 million in the prior year. The increase in stock-based compensation is primarily the result of the higher fair value of options granted during 2007 compared to options granted in prior periods.

- · Net loss for the fourth quarter of 2007 was \$20.7 million. This compares to a net loss of \$21.9 million in the third quarter of 2007, and \$11.9 million in the fourth quarter of 2006. For the full year of 2007, net loss was \$74.1 million, up from \$63.5 million for the full year of 2006.
- Net loss per common share for the fourth quarter of 2007 was \$0.78, compared to \$0.82 in the third quarter of 2007 and \$0.54 in the fourth quarter of 2006. For the full year of 2007, net loss per common share was \$2.81, compared to \$3.97 in the full year of 2006.
- Cash and marketable securities decreased by \$16.2 million during the fourth quarter. Changes included \$20.7 million of net losses and decreases in accrued R&D expenses and accounts payable of \$2.5 million, offset by \$5.3 million in non-cash depreciation, amortization, and stock-based compensation expenses, decreases in prepaid expenses of \$1.6 million and net decreases in other working capital of \$0.1 million.
- Vanda's cash, cash equivalents, and marketable securities at the end of the fourth quarter of 2007 totaled approximately \$93.2 million, compared to approximately \$109.4 million as of September 30, 2007, and approximately \$31.9 million as of December 31, 2006.

#### **FINANCIAL GUIDANCE**

The company anticipates that its current cash balance will be sufficient to fund operations through the Fiapta<sup>TM</sup> PDUFA action date and into the fourth quarter of 2008. Vanda plans to focus its efforts primarily on completing and reporting the top-line results for the ongoing VEC-162 Phase III chronic insomnia clinical trial and continuing essential Fiapta<sup>TM</sup> pre-launch commercial activities.

#### **CONFERENCE CALL**

The company has scheduled a conference call for today, Thursday, February 14, 2008 at 10:30 AM ET. During the call, Mihael H. Polymeropoulos, M.D., President and CEO, and Steven A. Shallcross, Sr. Vice President and CFO, will discuss quarterly results and other corporate activities. Investors can call 1-866-578-5747 (domestic) and 1-617-213-8054 (international) prior to the 10:30 AM start time and ask for the Vanda Pharmaceuticals conference call hosted by Dr. Polymeropoulos. A replay of the call will be available Thursday, February 14, 2008, at 12:30 PM ET and will be accessible until Thursday, February 21, 2008, at 5:00 PM ET. The replay call-in number is 1-888-286-8010 for domestic callers and 1-617-801-6888 for international callers. The access number is 16341258.

The conference call will be broadcast simultaneously on the company's Web site, http://www.vandapharma.com. Investors should click on the Investor Relations tab and are advised to go to the Web site at least 15 minutes early to register, download, and install any necessary software. The call will also be archived on the Vanda Web site for a period of 30 days, through March 15, 2008.

#### ABOUT VANDA PHARMACEUTICALS INC.:

Vanda Pharmaceuticals Inc. is a biopharmaceutical company focused on the development and commercialization of clinical-stage product candidates for central nervous system disorders. The company has three product candidates. Vanda's lead product candidate, Fiapta<sup>TM</sup> (iloperidone), is a compound for the treatment of schizophrenia and bipolar disorder, for which Vanda has recently submitted an NDA to the FDA. Vanda's second product candidate, VEC-162, is a compound for the treatment of sleep and mood disorders, which is currently in Phase III for chronic insomnia. Vanda's third product candidate, VSF-173, is a compound for the treatment of excessive sleepiness in Phase II. For more on Vanda Pharmaceuticals Inc., please visit http://www.vandapharma.com.

#### NOTE REGARDING FORWARD-LOOKING STATEMENTS

This release contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, including statements regarding Vanda's plans for its product candidates. Words such as, but not limited to, "look forward to," "believe," "expect," "anticipate," "estimate," "intend," "plan," "targets," "likely," "will," "would," "should," and "could," and similar expressions or words identify forward-looking statements. Such forward-looking statements are based upon current expectations that involve risks, changes in circumstances, assumptions and uncertainties. Vanda is at an early stage of development and may not ever have any products that generate significant revenue. Important factors that could cause actual results to differ materially from those reflected in Vanda's forward-looking statements include, among others, a failure of Vanda's product candidates to be demonstrably safe and effective, a failure to obtain regulatory approval for the company's products or to comply with ongoing regulatory requirements, a lack of acceptance of Vanda's product candidates in the marketplace, a failure of the company to become or remain profitable, Vanda's inability to obtain the capital necessary to fund its research and development activities, a loss of any of the company's key scientists or management personnel, and other factors that are described in the "Risk Factors" section (Part II, Item 1A) of Vanda's report on Form 10-Q for the quarter ended September 30, 2007 (File No. 000-51863). No forward-looking statements can be guaranteed and actual results may differ materially from such statements. The information in this release is provided only as of the date of this release, and Vanda undertakes no obligation to update any forward-looking statements contained in this release on account of new information, future events, or otherwise, except as required by law.

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# VANDA PHARMACEUTICALS INC. (A Development Stage Enterprise)

### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

	Three Months Ended			Year Ended				
	De	ecember 31,	Γ	December 31,	Г	December 31,	Ι	December 31,
	2007		2006		2007		2006	
Revenues from services	\$	<u>-</u>	\$	_	\$	<u>-</u>	\$	-
Operating expenses:								
Research and development		12,574,735		7,939,988		47,234,867		52,070,776
General and administrative		9,472,938		4,467,225		32,803,508		13,637,664
Total operating expenses		22,047,673		12,407,213		80,038,375		65,708,440
Loss from operations		(22,047,673)		(12,407,213)		(80,038,375)		(65,708,440)
Interest income		1,299,076		516,291		5,907,219		2,202,654
Interest expense		-		(4)		-		(4,833)
Other income		<u>-</u>		<u>-</u>		71,345		<u>-</u>
Total other income, net		1,299,076		516,287		5,978,564		2,197,821
Loss before tax provision		(20,748,597)		(11,890,926)		(74,059,811)		(63,510,619)
Income tax provision		(191)		549		9,879		549
Net loss	\$	(20,748,406)	\$	(11,891,475)	\$	(74,069,690)	\$	(63,511,168)
Basic and diluted net loss per								
common share	\$	(0.78)	\$	(0.54)	\$	(2.81)	\$	(3.97)
Shares used in calculation of								
basic and diluted net loss per common share		26,644,540		21,932,730		26,360,177		16,001,815

# VANDA PHARMACEUTICALS INC. (A Development Stage Enterprise)

## CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

ASSETS	Dece	ember 31, 2007	December 31, 2007	
Current assets:				
Cash and cash equivalents	\$	41,929,533	\$	30,928,895
Marketable securities		43,243,960		941,981
Prepaid expenses, deposits and other current assets		1,781,881		1,949,466
Total current assets		86,955,374		33,820,342
Marketable securities, long-term		7,979,331		-
Property and equipment, net		1,345,845		1,859,704
Deposits		150,000		150,000
Restricted cash		430,230		430,230
Total assets	\$	96,860,780	\$	36,260,276
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Accounts payable	\$	2,988,069	\$	2,783,249
Accrued expenses		9,789,738		6,322,808
Total current liabilities		12,777,807		9,106,057
Long-term liabilities:				
Deferred rent		354,042		238,413
Deferred grant revenue		-		129,950
Other long-term liabilities		-		28,984
Total liabilities		13,131,849		9,503,404
Stockholders' equity:				
Common stock		26,653		22,129
Additional paid-in capital		257,600,368		126,578,588
Accumulated other comprehensive gain (loss)		12,176		(3,269
Deficit accumulated during the development stage		(173,910,266)		(99,840,576
Total stockholders' equity		83,728,931		26,756,872
Total liabilities and stockholders' equity	\$	96,860,780	\$	36,260,276

# VANDA PHARMACEUTICALS INC. (A Development Stage Enterprise)

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

		Year Ended			
	D	ecember 31, 2007	December 31, 2006		
Cash flows from operating activities:					
Net loss	\$	(74,069,690)	\$	(63,511,168)	
Adjustments to reconcile net income to net cash used in operating activities:		(,,)		(,,)	
Depreciation and amortization		571,586		575,372	
Employee and non-employee stock-based compensation		19,622,814		6,131,827	
Loss on disposal of assets		28,713		29,528	
Accretion of discount on investments		(1,571,905)		(378,739)	
Changes in assets and liabilities:		( )-		(,,	
Prepaid expenses and other current assets		168,987		270,745	
Deposits		-		690,000	
Accounts payable		204,029		526,711	
Accrued expenses		3,465,028		3,811,373	
Deferred grant revenue		(147,464)		-	
Other liabilities		86,644		234,833	
Net cash used in operating activities		(51,641,258)		(51,619,518)	
Cash flows from investing activities:					
Purchases of property and equipment		(279,433)		(1,354,156)	
Proceeds from sales of property and equipment		200,179		-	
Purchases of marketable securities		(138,953,879)		(102,232,608)	
Proceeds from sales of marketable securities		3,577,859		82,137,888	
Maturities of marketable securities		86,695,000		29,670,000	
Net cash provided by (used in) investing activities		(48,760,274)		8,221,124	
Cash flows from financing activities:					
Principal payments on obligations under capital lease		-		(1,540)	
Principal payments on note payable		-		(141,074)	
Proceeds from exercise of stock options and warrants		148,640		127,115	
Proceeds from issuance of common stock, net of					
issuance costs		111,254,850		53,329,951	
Net cash provided by financing activities		111,403,490		53,314,452	
Effect of foreign currency translation		(1,320)		22	
Net increase in cash and cash equivalents		11,000,638		9,916,080	
Cash and cash equivalents, beginning of period		30,928,895		21,012,815	
Cash and cash equivalents, end of period	\$	41,929,533	\$	30,928,895	

SOURCE Vanda Pharmaceuticals Inc. 2/14/2007

CONTACT: Steven A. Shallcross, Senior Vice President, Chief Financial Officer of Vanda Pharmaceuticals Inc., +1-240-599-4500

Web site: http://www.vandapharma.com (VNDA)

CO: Vanda Pharmaceuticals Inc.