# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

# CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 7, 2007

# VANDA PHARMACEUTICALS INC.

(Exact name of Registrant as specified in its charter)

#### **Delaware**

(State or other jurisdiction of incorporation)

000-51863 (Commission File No.)

03-0491827 (IRS Employer Identification No.)

9605 Medical Center Drive Suite 300 Rockville, Maryland 20850

(Address of principal executive offices and zip code)

Registrant's telephone number, including area code: (240) 599-4500

**Not Applicable** 

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02. Results of Operations and Financial Condition.

On February 7, 2007, Vanda Pharmaceuticals Inc. issued a press release relating to its results of operations and financial condition for the quarter and full year ended December 31, 2006. In this press release the Company also announced that it has engaged an investment bank to provide strategic advisory services to the Company. The full text of this press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information in Item 2.02 of this Form 8-K and the Exhibit attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such a filing.

#### Item 9.01. Financial Statements and Exhibits.

	Exhibits
(d)	

(-)	
Exhibit No.	Description
99.1	Press release of Vanda Pharmaceuticals Inc. dated February 7, 2007.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

VANDA PHARMACEUTICALS INC.

By: /s/ STEVEN A. SHALLCROSS

Name: Steven A. Shallcross

Title: Senior Vice President, Chief Financial Officer and

Treasurer

Dated: February 7, 2007



#### Vanda Pharmaceuticals Reports Fourth Quarter and Full Year 2006 Results

Company Completes Follow-On Offering;
Iloperidone Demonstrates Efficacy with Positive Phase III Clinical
Trial Results in Schizophrenia;
VEC-162 Demonstrates Positive Results in a Phase III Transient Insomnia
Clinical Trial

ROCKVILLE, Md., Feb. 7 /PRNewswire-FirstCall/ -- Vanda Pharmaceuticals Inc. (Nasdaq: VNDA), a biopharmaceutical company focused on the development and commercialization of clinical-stage product candidates for central nervous system disorders, today announced financial results for the fourth quarter and fiscal year ended December 31, 2006.

Vanda reported research and development (R&D) expenses in the fourth quarter of \$7.9 million, compared to third quarter 2006 R&D expenses of \$9.5 million and fourth quarter 2005 R&D expenses of \$5.2 million. The decrease in R&D expenses in the fourth quarter relative to the third quarter of 2006 is primarily attributable to a reduction in the combined costs of administering the company's two Phase III trials that were completed in the fourth quarter. For the full year of 2006, total R&D expenses were \$52.1 million compared to \$16.9 million during the full year of 2005. Total expenses in the fourth quarter of 2006 were \$12.4 million, compared to \$12.8 million in the third quarter of 2006 and \$7.1 million in the fourth quarter of 2005. For the full year of 2006, total expenses were \$65.7 million, compared to \$24.3 million in 2005.

Net loss applicable to common stockholders was \$11.9 million in the fourth quarter of 2006, compared to a net loss of \$12.1 million in the third quarter of 2006 and a net loss of \$21.8 million in the fourth quarter of 2005 (including \$15.0 million from the non-cash deemed dividend to preferred stockholders that resulted from the company's private financing in December 2005). Net loss per share applicable to common stockholders during the fourth quarter of 2006 was \$0.54, compared to a net loss per share of \$0.55 in the prior quarter, and a net loss per share of \$750.39 in the comparable quarter of last year. For the full year of 2006, net loss was \$63.5 million, up from \$57.4 million for the full year of 2005 (including \$33.5 million from the non- cash deemed dividend to preferred stockholders that resulted from the company's private financings in September and December 2005). Net loss per share applicable to common stockholders for 2006 was \$3.97 compared to a net loss per share of \$3,374.33 in 2005.

As of December 31, 2006, Vanda's cash, cash equivalents, and marketable securities totaled \$31.9 million. In January 2007, Vanda completed a follow- on offering of 4.37 million shares of common stock at \$27.29 per share, which included 570,000 shares purchased by the underwriters upon exercise of their overallotment option. Including the over-allotment shares, the offering resulted in net proceeds to the company of approximately \$110.9 million after deducting underwriting discounts and commissions and estimated offering expenses of approximately \$8.4 million. As of January 31, 2007, the company had a total of approximately 26.5 million shares outstanding, and cash, cash equivalents and marketable securities of approximately \$140 million.

"We are extremely pleased with the success of our follow-on offering. We have expanded our investor base and have significantly strengthened our balance sheet," stated Mihael H. Polymeropoulos, M.D., President and CEO of Vanda. "The proceeds from our follow-on offering will allow us to continue with our clinical development plans and initiate the activities required to prepare for the commercialization of iloperidone."

The company also announced today that it had engaged an investment bank to provide strategic advisory services. This engagement may lead to one or more possible transactions, including the acquisition, sale or licensing by the company of businesses or product candidates, the sale or licensing to a third party of one or more of the company's own product candidates, or the acquisition of the company.

#### OPERATIONAL HIGHLIGHTS

#### Iloperidone

On December 7, 2006, Vanda announced positive top-line results from the company's Phase III clinical trial evaluating iloperidone, an atypical antipsychotic, in patients with schizophrenia. Iloperidone demonstrated statistically significant improvement compared to placebo on the Positive and Negative Symptom Scale (PANSS), the trial's primary endpoint. Additionally, iloperidone achieved significant efficacy on the positive and negative symptom subscales of PANSS. Iloperidone also showed significant differences in efficacy and safety in patients with pre-specified genetic markers and appeared to be safe and well-tolerated. The company expects to file a New Drug Application (NDA) with the Food and Drug Administration (FDA) for iloperidone in schizophrenia by the end of 2007.

#### VEC-162

On November 15, 2006, Vanda announced positive top-line results from the company's Phase III clinical trial evaluating VEC-162, a balanced melatonin receptor agonist, in transient insomnia. VEC-162 demonstrated statistically significant improvements at all three tested doses compared to placebo in the primary endpoint of the trial, Latency to Persistent Sleep (LPS), a measure of sleep onset. VEC-162 also produced statistically significant improvements relative to placebo in Latency to Non-Awake (LNA), another measure of sleep onset, Wake After Sleep Onset (WASO), a measure of sleep maintenance, and Total Sleep Time (TST). VEC-162 was also demonstrated to be safe and well- tolerated in the trial. The company will need to conduct additional Phase III trials to receive FDA approval of VEC-162 and is planning to initiate one of these trials in the second half of 2007.

#### FINANCIAL DETAILS

\* Operating Expenses. Fourth quarter R&D expenses, primarily consisting of salaries and related costs of research and development personnel, stock-based compensation, and the costs of consultants, materials and supplies associated with the company's clinical trials and research initiatives, were \$7.9 million, down from \$9.5 million in the previous quarter and up from \$5.2 million in the fourth quarter of 2005. The decrease in R&D expenses in the fourth quarter relative to the third quarter of 2006 was primarily due to a decrease in clinical trial expenses related to the company's two Phase III clinical trials that were completed in the fourth quarter. For the full year of 2006, total R&D expenses were \$52.1 million, up from \$16.9 million in the full year of 2005. Higher R&D expenses in 2006 resulted from the clinical trial expenses related to the company's two Phase III clinical trials that were conducted and completed primarily in 2006.

General and administrative (G&A) expenses totaled \$4.5 million in the fourth quarter of 2006, up from \$3.3 million in the third quarter of 2006, and up from \$1.8 million in the fourth quarter of 2005. The increase in G&A expenses in the fourth quarter of 2006 relative to the third quarter of 2006 was primarily due to increased business and commercial development expenses, and higher professional fees. For the full year of 2006, total G&A expenses were \$13.6 million, up from \$7.4 million in the prior year. The year-over-year increase in G&A expenses was primarily due to increased salaries, benefits and stock-based compensation expense, increased business and commercial development expenses, and higher insurance, legal and professional fees associated with being a public company.

Stock-based compensation recorded in the fourth quarter of 2006 was \$1.6 million for employees under SFAS 123(R). Of the total \$1.6 million, \$0.3 million was recorded in R&D expenses and \$1.3 million was recorded in G&A expenses. In the third quarter of 2006 and the fourth quarter of 2005, total stock-based compensation was \$1.5 million and \$1.1 million, respectively. For the full year of 2006, total stock-based compensation was \$6.1 million, up from \$5.1 million in the prior year.

- \* Net loss applicable to common stockholders for the fourth quarter of 2006 was \$11.9 million. This compares to a net loss of \$12.1 million in the third quarter of 2006 and \$21.8 million in the fourth quarter of 2005 (including \$15.0 million from the non-cash deemed dividend to preferred stockholders that resulted from the company's private financing in December 2005). For the full year of 2006, net loss was \$63.5 million, up from \$57.4 million for the full year of 2005 (including \$33.5 million from the non-cash deemed dividend to preferred stockholders that resulted from the company's private financings in September and December 2005).
- \* Net loss per share applicable to common stockholders for the fourth quarter of 2006 was \$0.54, compared to a loss per common share of \$0.55 in the prior quarter and \$750.39 in the fourth quarter of 2005. For the full year of 2006, net loss per share applicable to common stockholders was \$3.97, compared to \$3,374.33 in the full year of 2005. Full year 2005 loss included \$33.5 million, or \$1,969.57 per share, from the non-cash deemed dividend to preferred stockholders that resulted from the company's private financings in September and December 2005.
- \* Cash, cash equivalents and marketable securities decreased by \$11.1 million during the fourth quarter. Changes were primarily composed of \$11.9 million of operating losses, \$0.2 million in fixed asset additions, and decreases in accrued R&D expenses and accounts payable of \$0.9 million, offset by \$1.8 million of non-cash depreciation, amortization and stock-based compensation expenses, and \$0.1 million of other items.

The company's balance sheet at December 31, 2006 reflected \$31.9 million of unrestricted cash, cash equivalents and marketable securities, compared to \$43.0 million as of September 30, 2006, and \$31.2 million as of December 31, 2005. As of January 31, 2007, the company had cash, cash equivalents and marketable securities of approximately \$140 million.

#### FINANCIAL GUIDANCE

Vanda is in the process of evaluating its clinical development plans for 2007. Once these plans have been finalized the company will provide its full year 2007 financial guidance.

#### CONFERENCE CALL

The company has scheduled a conference call for today, Wednesday, February 7, 2007 at 10:30 AM ET. During the call, Mihael H. Polymeropoulos, M.D., President and CEO, and Steven A. Shallcross, Sr. Vice President and CFO, will discuss quarterly results and other corporate activities. Investors can call 1-866-510-0676 (domestic) and 1-617-597-5361 (international) prior to the 10:30 AM start time and ask for the Vanda Pharmaceuticals conference call hosted by Dr. Polymeropoulos. A replay of the call will be available on Wednesday, February 7, 2007, beginning at 12:30 PM ET and will be accessible until Wednesday, February 14, 2007, at 5:00 PM ET. The replay call-in number is 1-888-286-8010 for domestic callers and 1-617-801-6888 for international callers. The access number is 76742242.

The conference call will be broadcast simultaneously on the company's Web site, http://www.vandapharma.com. Investors should click on the Investor Relations tab and are advised to go to the Web site at least 15 minutes early to register, download, and install any necessary audio software. The call will also be archived on the Vanda Web site for a period of 30 days, through March 9, 2007.

#### NOTE REGARDING FORWARD-LOOKING STATEMENTS

This release contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, including statements regarding Vanda's plans for its product candidates. Words such as, but not limited to, "look forward to," "believe," "expect," "anticipate," "estimate," "intend," "plan," "targets," "likely," "will," "would," and "could," and similar expressions or words, identify forward-looking statements. Such forward-looking statements are based upon current expectations that involve risks, changes in circumstances, assumptions and uncertainties. Vanda is at an early stage of development and may not ever have any products that generate significant revenue. Important factors that could cause actual results to differ materially from those reflected in Vanda's forward-looking statements include, among others, a failure of Vanda's product candidates to be demonstrably safe and effective, a failure to obtain regulatory approval for the company's products or to comply with ongoing regulatory requirements, a lack of acceptance of Vanda's product candidates in the marketplace, a failure of the company to become or remain profitable, Vanda's inability to obtain the capital necessary to fund its research and development activities, a loss of any of the company's key scientists or management personnel, and other factors that are described in the "Risk Factors" section of Vanda's Registration Statement on Form S-1 filed December 19, 2006, as amended (File No. 333-139485). No forward-looking statements can be guaranteed and actual results may differ materially from such statements. The information in this release is provided only as of the date of this release, and Vanda undertakes no obligation to update any forward-looking statements contained in this release on account of new information, future events, or otherwise, except as required by law.

#### ABOUT VANDA PHARMACEUTICALS INC.:

Vanda Pharmaceuticals Inc. is a biopharmaceutical company focused on the development and commercialization of clinical-stage product candidates for central nervous system disorders. The company has three product candidates in clinical development. Vanda's lead product candidate, iloperidone, is a compound for the treatment of schizophrenia and bipolar disorder and has recently completed its Phase III program in schizophrenia. Vanda's second product candidate, VEC-162, is a compound for the treatment of sleep and mood disorders which is currently in Phase III for sleep disorders. Vanda's third product candidate, VSF-173, is a compound for the treatment of excessive sleepiness and will be ready to begin a Phase II clinical trial in mid-2007. For more on Vanda Pharmaceuticals Inc., please visit http://www.vandapharma.com.

# VANDA PHARMACEUTICALS INC. (A Development Stage Company)

## CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

	Three	Three Months Ended		
	December 31, 2006		December 31, 2005	
		- \$		
g expenses:				
Research and development	7,939,9	37	5,249,050	
General and administrative	4,467,2	25	1,808,891	
Total expenses	12,407,2	12	7,057,941	
rom operations	(12,407,2		(7,057,941)	
st income	516,2	90	226,774	
t expense		(4)	(5,061)	
ome	<del>-</del>	-	· — ·	
Total other income	516,2	36	221,713	
s before tax expense	(11,890,9	26)	(6,836,228)	
Tax expense	5	19	7,649	
s	(11,891,4	75)	(6,843,877)	
cial conversion feature deemed dividend to preferred stockholders	· =	- '	(14,986,618)	
s applicable to common stockholders	\$ (11,891,4		(21,830,495)	
and diluted net loss per share applicable to common stockholders	\$ (0.	54) \$	(750.39)	
n calculation of basic and diluted net loss per share	21,932,7	30	29,092	
	Y	ear Ende	d	
	December 31, 2006		December 31, 2005	
me	December 31,		December 31,	
	December 31, 2006		December 31,	
	December 31, 2006	- \$	December 31,	
rating expenses:	December 31, 2006	- \$ 76	December 31, 2005	
rating expenses: Research and development	December 31, 2006  \$ - 52,070,7	- \$ 76	December 31, 2005	
General and administrative	December 31, 2006  \$ - 52,070,7 13,637,6	- \$ 76 64	December 31, 2005  — 16,890,615	
rating expenses:  Research and development  General and administrative  Total expenses s from operations	December 31, 2006  \$ 52,070,7 13,637,6 65,708,4	- \$ 76 54 40 40)	December 31, 2005  — 16,890,615	
rating expenses:  Research and development General and administrative Total expenses from operations est income	December 31, 2006  \$ - 52,070,7 13,637,6 65,708,4 (65,708,4	- \$ 76 54 40 40) 54	December 31, 2005  — 16,890,615 7,396,038 24,286,653 (24,286,653	
rating expenses:  Research and development General and administrative  Total expenses from operations est income est expense	December 31, 2006  \$ - 52,070,7 13,637,6 65,708,4 (65,708,4 2,202,6	- \$ 76 54 40 40) 54	December 31, 2005  — 16,890,615 7,396,038 24,286,653 (24,286,653) 435,537	
rating expenses:  Research and development General and administrative  Total expenses from operations est income est expense	December 31, 2006  \$ - 52,070,7 13,637,6 65,708,4 (65,708,4 2,202,6	\$ 76 64 400 400 64 333)	December 31, 2005  — 16,890,615 7,396,038 24,286,653 (24,286,653) 435,537 (25,629)	
rating expenses:  Research and development General and administrative Total expenses from operations est income est expense r income Total other income	December 31, 2006  \$	\$ 76 64 40 40 40) 54 33) -	December 31, 2005  —— 16,890,615 7,396,038 24,286,653 (24,286,653) 435,537 (25,629) 93	
rating expenses:  Research and development General and administrative Total expenses from operations rest income est expense er income Total other income	December 31, 2006  \$	\$ 76 64 40 40 40) 54 33) -	December 31, 2005  — 16,890,615 7,396,038 24,286,653 (24,286,653) 435,537 (25,629) 93 410,001	
rating expenses:  Research and development General and administrative Total expenses s from operations rest income rest expense er income Total other income loss before tax expense Tax expense loss	December 31, 2006  \$	- \$ 776 64 400 654 433) - 21 199)	December 31, 2005  ——  16,890,615 7,396,038 24,286,653 (24,286,653) 435,537 (25,629) 93 410,001 (23,876,652) 7,649	
rating expenses:  Research and development General and administrative Total expenses from operations rest income rest expense er income Total other income loss before tax expense Tax expense	December 31, 2006  \$	- \$ 776 64 400 654 433) - 21 199)	December 31, 2005  — 16,890,615 7,396,038 24,286,653 (24,286,653) 435,537 (25,629) 93 410,001 (23,876,652)	
ating expenses:  Research and development General and administrative Total expenses from operations est income est expense r income Total other income oss before tax expense Tax expense Tax expense oss ificial conversion feature deemed dividend to preferred stockholders oss applicable to common stockholders	December 31, 2006  \$	- \$ 76 54 440 400 54 333 21 199 49	December 31, 2005	
ting expenses: Research and development General and administrative Total expenses rom operations st income st expense income Total other income ss before tax expense Tax expense iss ss icial conversion feature deemed dividend to preferred stockholders	December 31, 2006  \$	- \$ 76 54 440 400 54 333 21 199 49	December 31, 2005	

# VANDA PHARMACEUTICALS INC. (A Development Stage Company)

## CONSOLIDATED BALANCE SHEETS (Unaudited)

	De	December 31, 2006		December 31, 2005	
ASSETS					
Current assets:					
Cash and cash equivalents	\$	30,928,895	\$	21,012,815	
Marketable securities		941,981		10,141,189	
Prepaid expenses and other current assets		1,949,466		2,217,960	
Total current assets		33,820,342		33,371,964	
Property and equipment, net		1,859,704		1,110,576	
Deposits		150,000		840,000	
Restricted cash		430,230		430,230	
Total assets	\$	36,260,276	\$	35,752,770	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities:					
Accounts payable	\$	2,783,249	\$	2,254,897	
Accrued expenses		6,322,808		2,528,091	
Current portion of long-term debt		_		142,461	
Deferred rent		_		8,131	
Deferred grant revenue		_		129,950	
Total current liabilities		9,106,057		5,063,530	
Long-term liabilities:					
Deferred grant revenue		129,950		_	
Deferred rent and other long- term liabilities		267,397		24,433	
Total liabilities		9,503,404		5,087,963	
Stockholders' equity:					
Common stock		22,129		99	
Preferred stock		_		61,795,187	
Additional paid-in capital		126,578,588		23,982,981	
Accumulated other comprehensive loss		(3,269)		(17,609)	
Deferred stock-based compensation				(18,766,443)	
Deficit accumulated during the development stage		(99,840,576)		(36,329,408)	
Total stockholders' equity		26,756,872		30,664,807	
Total liabilities and stockholders' equity	\$	36,260,276	\$	35,752,770	

# VANDA PHARMACEUTICALS INC. (A Development Stage Company)

### CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

	For the Y	For the Year Ended	
	December 31, 2006	December 31, 2005	
Cash flows from operating activities:			
Net loss	\$ (63,511,168)	\$ (23,884,301)	
Adjustments to reconcile net income to net cash used in operating activities:	<del>+ (**,**,****)</del>	(==,== :,===)	
Depreciation and amortization	575,372	423,828	
Employee and non-employee stock- based compensation	6,131,827	5,102,177	
Loss on disposal of assets	29,528		
Accretion of discount on investments	(378,739)	(42,335)	
Changes in assets and liabilities:	(0.0,00)	(12,000)	
Prepaid expenses and other current assets	270,745	(2,027,544)	
Deposits	690,000	(790,000)	
Accounts payable	526,711	1,514,868	
Accrued expenses	3,811,373	1,860,539	
Deferred grant revenue		129,950	
Other liabilities	234,833	(1,356)	
Net cash used in operating activities	(51,619,518)	(17,714,174)	
Cash flows from investing activities:	(= /= =/= =/		
Purchases of property and equipment	(1,354,156)	(291,978)	
Purchases of marketable securities	(102,232,608)	(11,846,176)	
Proceeds from sales of marketable securities	82,137,888	1,750,000	
Maturities of marketable securities	29,670,000	, -, <u>-</u>	
Investment in restricted cash	<u> </u>	(430,230)	
Net cash provided by (used in) investing activities	8,221,124	(10,818,384)	
Cash flows from financing activities:			
Principal payments on obligations under capital lease	(1,540)	(51,569)	
Principal payments on note payable	(141,074)	(172,617)	
Proceeds from issuance of preferred stock, net of issuance costs		33,486,623	
Proceeds from exercise of stock options and warrants	127,115	31,754	
Proceeds from issuance of common stock, net of issuance costs	53,329,951	<u> </u>	
Net cash provided by financing activities	53,314,452	33,294,191	
Effect of foreign currency translation	22	(8,588)	
Net increase in cash and cash equivalents	9,916,080	4,753,045	
Cash and cash equivalents, beginning of period	21,012,815	16,259,770	
Cash and cash equivalents, end of period	\$ 30,928,895	\$ 21,012,815	

### SOURCE Vanda Pharmaceuticals Inc.

-0- 02/07/2007

/CONTACT: Steven A. Shallcross, Senior Vice President & CFO of Vanda Pharmaceuticals Inc., +1-240-599-4500, steven.shallcross@vandapharma.com/ /Web site: http://www.vandapharma.com/

(VNDA)